

Real-time Reporting for Your Real-time Business

SalesHORIZON Modules

Quote to Order

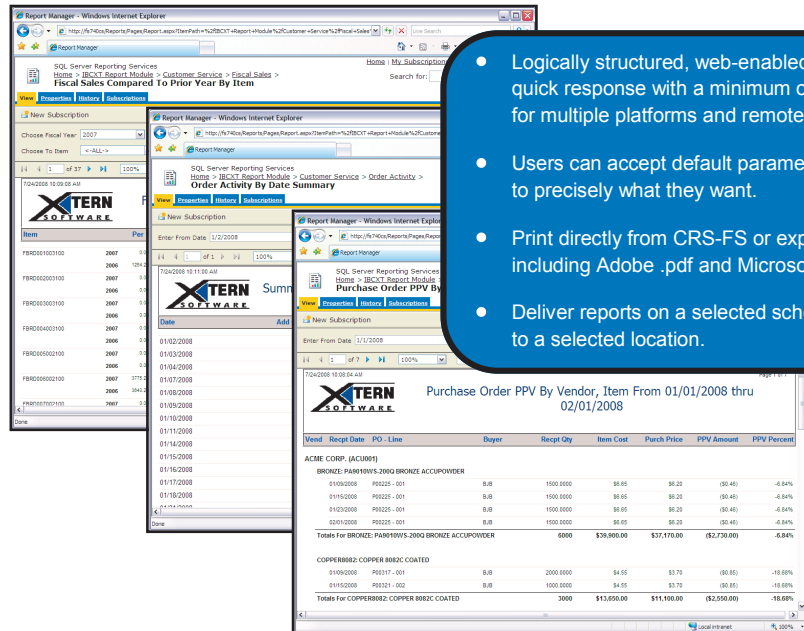
Add the ability to create and manage quotes, high speed internal and external orders, custom order configuration and other capabilities to Fourth Shift[®] installations.

Customer Information Center

Securely offer your customers visibility to their orders, from the manufacturing status through the freight carrier's delivery schedule. Free your Customer Service team to focus on more complex tasks and maintain higher levels of customer satisfaction.

Sales Information Center

Effectively manage your Sales Team with situational awareness. Graphical indicators display immediate information about company, team and individual performance. The charts are linked to the data, so the details are a click away. Snapshot provides online, printable and PDF pictures of your customers, so more time is spent building relationships and less time is wasted digging through data.



- Logically structured, web-enabled suite of reports provides quick response with a minimum of network bandwidth, even for multiple platforms and remote users.
- Users can accept default parameters or easily filter the data to precisely what they want.
- Print directly from CRS-FS or export to a variety of formats, including Adobe .pdf and Microsoft Excel.
- Deliver reports on a selected schedule, in a selected format, to a selected location.

If your company needs a real-time, “standard” business report that does not exist in your Fourth Shift system, Infinity Business Consulting has your solution. For common reporting needs beyond the standard Fourth Shift reports, Infinity has compiled our **Core Reports Suite - Fourth Shift** (CRS-FS).

CRS-FS is a web enabled collection of business critical reports. Users can quickly navigate the folder structure to find the report they need. Once the report is selected, the user has the option to accept the default parameters or filter the data to precisely the information they desire.

With a click of the View Report button, the report you need with the data you want will show on the screen in an easy to read format. Printing directly from CRS-FS is just as simple. The report can also be exported in a variety of formats, including Adobe .pdf and Microsoft Excel.

Not only is CRS-FS flexible, it delivers too! We developed the reports on Microsoft's *SQL Services Reporting Services (SSRS)* platform to allow users to subscribe to any of the reports available in CRS-FS. Report subscriptions deliver reports on a selected schedule, in the selected format, to a selected location. Company intranets can now automatically show the latest sales reports. Complicated analytical spreadsheets can be automatically updated with this month's data. Users can even receive their reports directly in their email inbox!

Infinity Business Consulting continues to develop new reports for the **Core Reports Suite—Fourth Shift**. Our maintenance program allows companies to add these new reports to the suite as they are released. Companies under maintenance will also receive new versions of CRS-FS as additional functionality is added.

Additional Fourth Shift® Solutions

SalesMANAGER

Quick access to customer credit information, order status, stock availability, call logs for canceled orders or collections, and shipment tracking. Includes note fields and robust search features.

No Locks Data Release

Eliminate record locking in Fourth Shift® when data is accessed from outside the system.

DTS Data Bridge

Bridge legacy Titanium based external reports, tools and data set views by allowing them to continue to work after migrating to SQL

Native Card Services

Intuitively integrate credit card authorization natively within Fourth Shift® and have data recorded directly into corporate customer financial records.

For more information on any of our products or services please visit us on the Web at: www.InfinityBC.com



Custom Report Options

Core Reports Suite—Fourth Shift can also be the foundation for company specific reports. If there is a business need to review your Fourth Shift data in a specific format, Infinity Business Consulting is available to create a custom report and add it to your suite.

Available Reports

Customer Service

- Customer Order Activity by Customer: Summary
- Customer Order Activity by Customer: Detail
- Customer Order Activity by Date: Summary
- Customer Order Activity by Date: Detail
- Customer Order Activity by Item Number: Summary
- Customer Order Activity by Item Number: Detail
- Open Customer Orders by CSR - Customer Item Number
- Open Customer Orders by CSR - Item Number
- Open Customer Orders by Customer Item Number - Customer Order
- Open Customer Orders by Item Number - Customer Order
- Open Customer Orders by Product Line - Item Number - Customer Order
- Total Sales by Commission Code for Selected Fiscal Year
- Total Sales by Customer ID for Selected Fiscal Year
- Total Sales by Item Number for Selected Fiscal Year
- Total Sales by Product Line for Selected Fiscal Year
- Total Sales Selected Fiscal Year vs. Prior by Customer ID
- Total Sales Selected Fiscal Year vs. Prior by Item Number
- Sales YTD by Commission Code
- Sales YTD by Customer ID
- Sales YTD by Item Number
- Sales YTD by Product Line
- Shipments by Customer ID - Date - Customer Order Line Number
- Shipments by Date - Customer Order Line Number

Finance

- Gross Margin by Customer ID - Item Number - Invoice Date
- Gross Margin by Item Number - Customer ID - Invoice Date
- Inventory Cost Type Comparison Report
- Item Cost to Price Margin Report
- Purchase Price Variance (PPV) by Item Number - Vendor ID - PO Date
- Purchase Price Variance (PPV) by Vendor ID - Item Number - PO Date

Operations

- Demands by Component
- Demands by End Item
- Inventory Adjustments by GL Account Number - Item Number
- Inventory By Item Number
- Inventory by Stock Bin Location - Item Number
- Inventory Item
- Inventory Items with Zero Activity
- Material Issues by Date - Item Number - Order Number
- Manufacturing Order Receipts by Date - Item Number - Mfg Order Number
- Work In Process (WIP) by Item Number

Purchasing

- Open Purchase Orders By Buyer - Vendor ID - PO Date
- Open Purchase Orders By Buyer - Vendor ID - PO Line
- Open Purchase Orders By Item Number - Vendor ID - Date
- Open Purchase Orders By Vendor ID - Buyer - PO Date
- Open Purchase Orders By Vendor ID - Buyer - PO Line Number
- Purchase Order Receipts By Date - Item Number - Purchase Order
- Purchase Order Receipts By Date - Item Number - Purchase Order (GType)
- Purchase Order PPV By Item Number - Vendor ID - Date
- Purchase Order PPV By Vendor ID - Item Number - Date
- Vendor On-Time Delivery

One Resource . . . Infinite Solutions

Infinity Business Consulting has developed a series of business tools for the Fourth Shift® community. These tools are based on years of consulting and custom application development that have extended the functionality of our clients' ERP platforms. Our most common customer requests have been combined into packaged solutions, offering custom programming results without custom programming costs.



Each manufacturer is different. If your company is facing business challenges that are beyond our packaged solutions, please contact Infinity Business Consulting in regards to a consulting engagement. Fourth Shift® customers are able to add years to the life of their ERP system with our cost-effective improvements.

Allow Infinity to improve your Productivity so you can improve your Profitability.

Requirements

Core Reports Suite—Fourth Shift Version (CRS-FS) requires Fourth Shift SQL Version

CRS-FS vD